

LANDSCAPING ESTIMATE TEMPLATE (free, no signup)

Yellow cells are inputs. Prices are blank on purpose: use your own costs. Not legal advice; follow local code, permit and HOA rules.

Your company
License #
Phone / email
Customer
Job address
Estimate #
Date
Valid until

1. MEASUREMENTS / TASKS

Area	Length (ft)	Width (ft)	Mulch/rock depth (in)	Area (sq ft)	Sod + waste (sq ft)	Mulch/rock (cu yd)	Waste %
Front lawn (example)	40	10	0	400	420	0	5%
Back lawn	0	0	0	0	0	0	5%
Beds	0	0	3	0	0	0	5%
Other	0	0	0	0	0	0	5%
Totals				400	420	0	

Area = length x width. Sod rows (depth 0) add waste %. Mulch/rock rows: sq ft x (depth in / 12) / 27 = cubic yards, plus waste, rounded up to 1/4 yard. Irregular areas: split into rectangles.

2. LINE ITEMS

Description	Qty	Unit	Rate (\$)	Amount (\$)
Remove existing turf / weeds	400	sq ft		
Grade and soil prep (specify amendment)		sq ft		
Sod (specify variety)	420	sq ft		
Mulch or rock (specify type)	0	cu yd		
Landscape fabric		sq ft		
Edging (specify material)		lin ft		
Plants / shrubs (list sizes)		each		
Irrigation adjustments (if included)		each		
Delivery fee		each		
Labor		hour		
Cleanup and haul-off		each		
Subtotal				0
Tax rate				0.00%
Tax				0
TOTAL				0

Ask your tax advisor what is taxable in your state; this sheet just applies the rate you enter.

3. OPTIONS (customer picks one)

Option A: sod only \$____
Option B: sod + bed refresh \$____
Option C: full front yard \$____

4. INCLUDED / NOT INCLUDED

Included: _____
Not included (unless listed above): irrigation repair or new zones, tree removal, drainage correction, buried debris, plant replacement after the warranty period, watering after install.

5. TERMS (edit to fit your business; have them reviewed for your state)

Deposit: ____% due at signing. Balance due: _____.

Watering: new sod and plants need watering on the schedule we give you; loss from under-watering is not covered.

Plant warranty: _____ (or none). Weather and pests may void it.

Changes: any change to areas, materials or plants is priced in writing before the work is done.

This estimate is valid until the date above. Prices are based on the measurements in section 1.

Accepted by (customer): _____ Date: _____

Contractor: _____ Date: _____

Template from quotemaven.app. Prefer to send it from your phone and have the customer sign by link? QuoteMaven does that (Android).